The Interprofessional Student Hotpotting Learning Collaborative

Making the Ask
Why Student Hotspotting?

The Talking Points

- Hotspotting is an innovative educational program
- Interdisciplinary patient care is the future
- Early hands-on experience with caring for patients with complex health conditions by addressing root causes
- Healthcare is moving away from pay for service towards an outcome based approach
- Hotspotting is the ideal training ground to prepare the schools for the future
• Allows students and institutions to learn value based care while still practicing/transitioning from a fee-for-service world

• Lessons learned allow providers and institutions to more seamlessly make the transition from fee-for-service to value based care when it occurs

• Be a change leader: the time is now. If one waits to prepare for value based health care until it is here, it is too late

Why Student Hotspotting?

The Talking Points
• Discounted rate for Student Hotspotters current and past at the National Centers annual convening

• Access to student hotspotting hub leadership that have years of experience in launching and scaling an IPE program

• Opportunities to share experiences and knowledge within the National Center

• Join a network of national alumni

Why Student Hotspotting?

Perks
Getting Buy-in: Approaching your Dean

We recommend approaching your Dean through a succinct, professionally written email outlining the project, the proposed budget, and providing them a template letter of support. Offer to meet in person if they are available. Each organization has its unique culture, and your faculty advisors likely know best how to approach your leadership.

Deans of all programs are:

- Tremendous student advocates
- Under outstanding time constraints
- Driven and held accountable to providing an excellent education for their students
- Intimately aware of the standards by which that education is evaluated
- Likely more aware than we about trends in education (ex. Interprofessional education, service learning)
Interprofessional Education (IPE) standards are relatively new, relatively undefined, and relatively high-interest amongst our deans and academic faculty.

The collaborative and longitudinal approach, the flat hierarchy, and approach of Hotspotting is seemingly custom-made for these new standards.

As part of the value of the pitch, identifying Hotspotting as an innovative program that meets IPE standards will add perceived value to the program if it furthers the vision of your institution.
About the Program Fee

- Overall programmatic oversight
- Expert preceptors
- Technological infrastructure
- Administrative overhead
- Access to online curriculum

<table>
<thead>
<tr>
<th>Program Fee</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price per school</td>
<td>$4,000.00</td>
</tr>
<tr>
<td>Price per additional team</td>
<td>$2,000.00</td>
</tr>
</tbody>
</table>
Your Institution:

1. Approach other departments or disciplines; split the cost

1. Research grants, awards, and scholarships

1. Speak to deans or other stakeholders

Where can I find funding for my team?

In-House University Funding
Foundations/Corporations:
1. Foundations: Charitable purposes only
2. Corporations: Opportunity for more flexible funding

Gov’t Agencies (federal, state, local):
1. Federal Gov’t: NIH.gov, HRSA, etc
2. State/Local: FQHCs, Professional Organizations

Where can I find funding for my team?

External Sources
We encourage applicants to request additional funding to support their activities as part of the Student Hotspotting Program (next slide highlights a sample budget).
## Example Student Hotspotting Team Budget

<table>
<thead>
<tr>
<th>Expense</th>
<th>Quantity</th>
<th>$/per</th>
<th>Total</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program Fees</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Core team</td>
<td>1</td>
<td>$4,000.00</td>
<td>$4,000.00</td>
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<tr>
<td>Additional team(s)</td>
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<td>$2,000.00</td>
<td>$0.00</td>
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<tr>
<td><strong>Subtotal</strong></td>
<td></td>
<td></td>
<td><strong>$4,000.00</strong></td>
<td></td>
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<tr>
<td><strong>Team Travel</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Flights</td>
<td>6</td>
<td>$350.00</td>
<td>$2,100.00</td>
<td>5 students, 1 faculty</td>
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<tr>
<td>Hotel</td>
<td>3</td>
<td>$125.00</td>
<td>$375.00</td>
<td>2 people per room</td>
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<tr>
<td>Food</td>
<td>12</td>
<td>$50.00</td>
<td>$600.00</td>
<td>6 people for 2 days</td>
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<tr>
<td><strong>Subtotal</strong></td>
<td></td>
<td></td>
<td><strong>$3,075.00</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Intervention Support</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patient Expenses</td>
<td>3</td>
<td>$400.00</td>
<td>$1,200.00</td>
<td>ex. Cane, bus pass, glucose meter, etc.</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
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<td><strong>$1,200.00</strong></td>
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<tr>
<td><strong>Grand Total</strong></td>
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<td><strong>$8,275.00</strong></td>
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</table>
Contact us
studenthotspotting@camdenhealth.org
Thank you!

National Center for Complex Health and Social Needs
An initiative of the Camden Coalition of Healthcare Providers

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